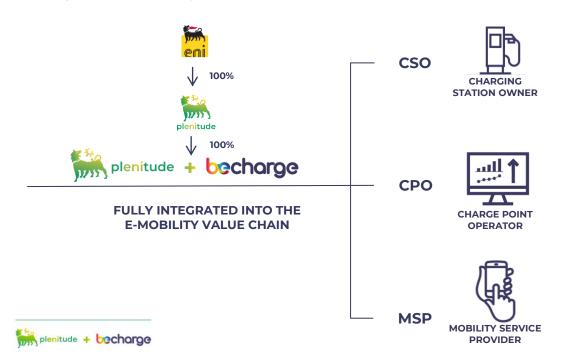


OUR MOBILITY ECOSYSTEM

Be Charge is a company controlled by <u>Plenitude</u> dedicated to the dissemination of charging infrastructures for <u>electric</u> mobility. Be Charge plays both the role of <u>owner</u> and <u>manager</u> of the charging station system (CSO – Charging Point Operator), and that of a <u>provider</u> of charging and electric mobility services that interface with users of electric vehicles (MSP - Mobility Service Provider).





KEY PLAYER IN THE ITALIAN MARKET

>20.000 installed charging points **>8.000** charging points under construction > 2.500 municipalities 100% Italian regions reached 20.000 **Rapid acceleration** 6.237 (installed CPs) 3.346 1.124 72 Feb 2018 FY 2019 FY 2020 ₱ FY 2021 Today FY 2018 plenitude

Acquisition Nov 2021

WE CONNECT ALL OF ITALY...

METROPOLITAN AREAS

Rome



Milan



Naples



Turin



CITY OF ARTS

Parma



Bologna



Viterbo



Lecce



MOUNTAIN PLACES

Courmayer



Ponte di legno



Sestriere



Gran sasso



SEA PLACES

Rimini



Lerici



Tropea



Pantelleria



HISTORIC VILLAGES

Domaso



Pietralunga



Cison di valmarino



Fiano romano





...AS WELL AS EUROPE

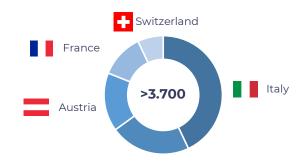




Strong sinergy
with Eni and Plenitude



Focus on Fast and Ultrafast charging points (under construction)





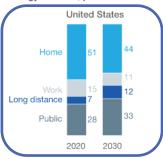
Target 2030: > 30.000 own charging points

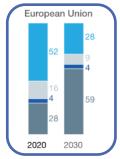


THE ROLE OF PUBLIC CHARGING INFRASTRUCTURE

Democratization of Electric mobility

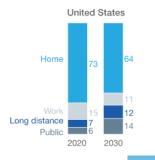
Energy demand, public-centered scenario, % of kilowatt-hours1

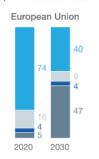


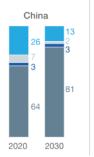




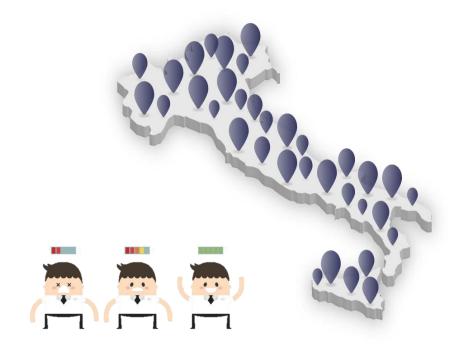
Energy demand, home-centered scenario, % of kilowatt-hours1







Capillarity/reduction of recharge anxiety



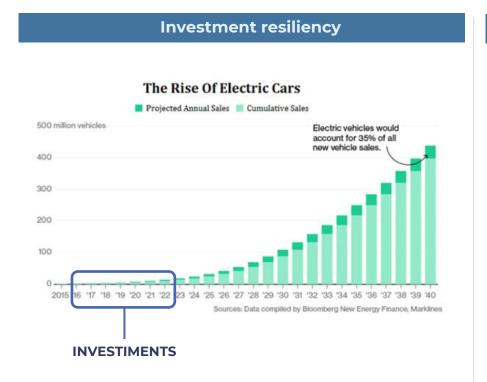




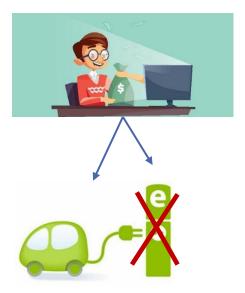
¹Figures may not sum to 100%, because of rounding.

McKinsey&Company

THE ROLE OF PUBLIC CHARGING INFRASTRUCTURE



New investments/ No public resources





BE TOGETHER: THE LOYALTY PROGRAM OF BE CHARGE



- Be Together is Be Charge's **new loyalty programme**. It is the **very first project** of its kind in the world of **e-mobility** in Italy.
- It rewards customers' loyalty and offer them a wide range of activities and benefits, including competitions, reward points, edutainment and more.
- Be Together represents an important opportunity for Be Charge users to try to save money and **feel part of an active and involved community**.

